

# Native Islander opens own business

Grant City brokerage is life-long dream come true for Joan Camerlengo

Joan Camerlengo is very pleased to announce the opening of Joan Camerlengo Realty, LLC, a full service real estate brokerage. The office, situated at the corner of Richmond Road and Todt Hill Road in Grant City, provides a central location to serve all areas of Staten Island.

Joan said of her decision to start the business, "This venture is the realization of a dream. From the time I first became a licensee in 1994, I knew that I wanted to branch out on my own. But I could not have done it without the necessary support and encouragement that I received from the loyal individuals I have assisted over the years."

A life-long Staten Island resident with 11 years of experience serving the Staten Island real estate community, Joan has earned the respect and trust of clients and customers alike. She has established a reputation as a dedicated real estate sales professional. Joan is recognized as a caring, tireless problem solver, who is committed to seeing transactions through from listing to closing.

This solid foundation has allowed Joan to become a consistent top producer. She has been honored with SIBOR Top Producer awards since 2001. Most recently, Joan received Gold level awards in 2003 and 2004, ranking her in the top 1% of sales agents on Staten Island.

Joan specializes in marketing and relocation. Her efforts have been instrumental in assisting numerous clients move to off-Island destinations. To better assist mature clients, she recently acquired the Seniors Real Estate Specialist (SRES) designation.



CAMERLENGO: "I knew that I wanted to branch out on my own."

Joan has formed a team with a certified public accountant and an eldercare/real estate attorney to better serve the needs of seniors. "This concept has gained increasing popularity in recent years", Joan said. "Over the years, real estate transactions have become increasingly more complex. The team's goal is to simplify the process, and help seniors to maximize and protect their assets."

Joan is joined by her husband, Richard, who recently qualified for his real estate broker's license. Richard, a St. John's University graduate, was a foreign exchange broker on Wall Street for more than 25 years. He has been serving the Staten Island real estate community for the past 3 years. Richard is also a certified Seniors Real Estate Specialist.

Joan Camerlengo Realty, LLC is committed to providing its customers with outstanding service - without the use of high-pressure sales tactics. If you are seeking an honest, caring and knowledgeable realtor to entrust with your most valuable asset, or if you wish to purchase a home, please contact Joan and Richard at: (718) 351-3777, or by e-mail at: [info@joancamerlengorealty.com](mailto:info@joancamerlengorealty.com).

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